Asia Fruit Logistica ‘Team Territory’ Participation

Terms and Conditions

Effective as at 11 July 2024

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# Objective

If you're a Northern Territory (NT) horticulture grower and/or exporter of horticultural produce, you may be eligible to apply to participate in the ‘Team Territory’ delegation to the [Asia Fruit Logistica](https://74e05605ca2e4d0e9494d9e23e933888.svc.dynamics.com/t/t/vTMbtD3nI3ezxxjvbx8UMZC8ol5GBg3umTgLvqhDVDEx/RbOx8Cq3onTYxHEs5W6Ryx0YOqdSjTVm9iEZUcIO5tox?targetUrl=https%3A%2F%2Fwww.asiafruitlogistica.com%2F) tradeshow at AsiaWorld-Expo in Hong Kong from 4-6 September 2024.

As industry gears up for the tradeshow this September, the NT Department of Industry, Tourism and Trade (the Department) in partnership with Hort Innovation would like to share an exciting opportunity for growers and exporters to elevate their brand presence on the global stage.

Asia Fruit Logistica is a major horticulture trade show, covering the entire fresh produce industry value chain and its service support companies. It is the premier event to see the latest innovative products and ideas in the horticulture sector, and to connect with customers from across Asia.

This year under the umbrella of the [Grown in Good Nature brand](https://74e05605ca2e4d0e9494d9e23e933888.svc.dynamics.com/t/t/X2e1nAZX2TAxrMKOJxvF6iRmBrK5dcv4XdGwaTrEOxcx/RbOx8Cq3onTYxHEs5W6Ryx0YOqdSjTVm9iEZUcIO5tox?targetUrl=https%3A%2F%2Fwww.horticulture.com.au%2Fhort-innovation%2Four-work%2Ftrade-and-export%2Fgrown-in-good-nature%2F) (which complements Australia’s Nation brand), we will present a unified ‘Team Territory’ front in the Australian Pavilion, showcasing Territory produce as the best, most premium choice for importers worldwide. By partnering with Hort Innovation’s co-investment channel Hort Frontiers, our investment is not only matched but strategically utilised to deliver a bigger and more entertaining show.

# Program Participation

Expressions of interest applications must be made to the Department by email to [agribusiness.development@nt.gov.au](mailto:agribusiness.development@nt.gov.au) by Wednesday, 24 July 2024, and comply with all processes and procedures contained in these Terms and Conditions and that the Department may otherwise set from time to time.

The [Asia Fruit Logistica](https://74e05605ca2e4d0e9494d9e23e933888.svc.dynamics.com/t/t/vTMbtD3nI3ezxxjvbx8UMZC8ol5GBg3umTgLvqhDVDEx/RbOx8Cq3onTYxHEs5W6Ryx0YOqdSjTVm9iEZUcIO5tox?targetUrl=https%3A%2F%2Fwww.asiafruitlogistica.com%2F) tradeshow at AsiaWorld-Expo in Hong Kong is from 4-6 September 2024. Exhibitor set-up period is 08.00-20.00 hrs 3 September 2024 and dismantling period 17.00-24.00 hrs 6 September 2024.

## What you are applying for

The Department in partnership with Hort Innovation is coordinating a significant presence at the event, which you are invited to apply to be a part of, with a range of benefits:

* **Co-exhibitor space on the ‘Team Territory’ booth:** This means your brand will receive unparalleled visibility and recognition at the event.
* **Activities to drive awareness:** Stand out from the crowd with curated activities such as welcome receptions and engaging cooking demonstrations. These initiatives are designed to drive awareness to our stand, creating memorable moments for both exhibitors and visitors.
* **Austrade support**: Austrade’s Business Development Managers from across the region will be present to assist Australian exhibitors and exporters to connect with an extensive buyer network from across Asia, provide on the ground assistance and update participants on current market trends and opportunities. Participants must register interest in receiving Austrade services by emailing [horticulture@austrade.gov.au](mailto:horticulture@austrade.gov.au) by 26 July 2024. They will also be conducting a pre-briefing webinar on 21 August 2024, to help exhibitors prepare for the visit.
* **Hassle-free event project management:** Hort Innovation’s experienced team will handle the project management, ensuring a seamless and stress-free experience. Focus on what you do best while they take care of the rest.
* **NT Global Trade Scheme support:** Eligible participating businesses can apply for funding support up to $10,000 on a 50:50 co-contribution basis. Eligible activities and expenditure include:
  + Trade fair/conferences, in‑store promotions, promotional and marketing literature, advertising etc.; and
  + Daily travel allowance of AU$350 for one person/eligible business/day for up to a maximum of 8 days, to support accommodation, meals, beverages and transport.

For more information, visit the website: <https://nt.gov.au/industry/business-grants-funding/global-trade-scheme> or email [trade@nt.gov.au](mailto:trade@nt.gov.au)

## Exclusions

Out of scope activities and items include:

1. at the absolute discretion of the Program Delegate, any activity or item deemed outside the scope of the partnership agreement with Hort Innovation or not sufficiently related to the intent of the program;
2. travel arrangements and costs;
3. product logistic arrangements and costs;
4. marketing and advertising collateral and material development and costs (with the exception of the booth visuals arranged by Hort Innovation); and
5. more than two representatives from your business nominated to participate.

# Eligibility Criteria

## Who is eligible

An eligible participant must:

1. be a horticulture grower and/or exporter of horticulture produce (outlined in[Definitions](#_Definitions_1)); and
2. be a Territory Enterprise (outlined in[Definitions](#_Definitions_1)); and
3. hold a valid Australian Business Number (ABN); and
4. be fully compliant with its obligations under its governing legislation; and
5. be financially stable and solvent; and
6. not be an Excluded Entity (outlined in[Definitions](#_Definitions_1))

# Application Process

Expressions of interest applications must:

1. be submitted by email to [agribusiness.development@nt.gov.au](mailto:agribusiness.development@nt.gov.au)with attachment of any supporting documentation (no more than one A4 page or in the body of the email);
2. address:
   1. the eligibility criteria 3.1 Who is eligible;
   2. why you would like to participate in the program;
   3. what produce you intend to showcase at the trade show and why;
   4. who (up to two representatives) from your business you are nominating to participate. Please provide full name and title.

Not all expressions of interest applications may be eligible or accepted for participation.

## Time limits

Expressions of interest applications must be submitted via email to [agribusiness.development@nt.gov.au](mailto:agribusiness.development@nt.gov.au) by 5pm (ACST) Wednesday, 24 July 2024. Applications received after this date will not be eligible, unless the opportunity has been extended to fill program vacancies.

# Assessment Process

This is a competitive expressions of interest process and applications will be assessed by an assessment panel convened by the Department.

Please note that the number of businesses who can participate is limited and the nominated representatives from each business is capped at two per business. This is due to the size limitation of the booth.

# General Terms and Conditions

## Changes to program

The Department reserves the right to:

1. vary these terms and conditions, the eligibility criteria or any other documented rule or procedure relating to the Program at any time;
2. accept or reject any application for participation in the Program in its absolute discretion; and
3. cease the Program at any time should the NT Government or Commonwealth Government policy change.

## Privacy

In this section, a reference to “you” is a reference to the expressions of interest applicant.

The Department is bound by the *Information Act 2002 (NT)* and will only ever use information in accordance with the NT Government’s[Information Privacy Principles1](#_NT_Government’s_Information). These principles are available online or by contacting the Information Commissioner NT on 1800 005 610.

Applicants should read the Department’s Privacy Policy and by providing information to the Department under this Program, Businesses and Participants agree to the following Privacy Statement:

Information collected as part of the Program application process is collected in accordance with the Program’s terms and conditions and for the purposes of the NT Government assessing applicant eligibility, monitoring; evaluation; and reporting.

By applying to participate in the Program, you consent to the NT Government:

1. storing information, including personal information (such as names and personal contact details);
2. using the information, including personal information for the purposes mentioned under the paragraph above;
3. transferring some of this information, including personal information, outside of the NT (but not outside Australia) for the purpose of storing it; and
4. releasing non-sensitive information, de-identified data in accordance with the NT Government’s open data policy.

If you have provided personal information of another individual to the NT Government, you warrant that you have informed the person to whom the personal information relates that the personal information will be provided to the NT Government, and of the NT Government’s intended use of this personal information, and that you have obtained consent from all such persons to allow the NT Government to use and disclose their personal information in this manner.

## Due diligence, audit and compliance with law

All applicants in the Program acknowledge:

* + - * 1. that the Department will conduct such due diligence enquiries as it sees fit to verify the applicant’s participation in the Program is strictly in accordance with the intent of the program.
        2. that it is a condition of participation in the Program that applicants comply with all relevant laws, including the *Payroll Tax Act 2009* and *Taxation Administration Act 2007* and, without limitation, that the applicant is aware of and complies with their obligations under the *Independent Commissioner Against Corruption Act 2017* (the Act) and that none of their officers, employees, and/or members engage in improper conduct as that term is defined in the Act.

All applicants in the Program acknowledge and expressly agree to the Department seeking from and sharing information with other NT Government agencies, as well as such external professional advisers as it may need to do in order to assess eligibility, such as ASIC.

By applying to participate in the Program, applicants declare that they expressly agree to the Department having access to any private register of information in relation to the Business, and to the Department using, storing and releasing for lawful purposes, their information, including personal information.  
  
Before applying for participation in this Program, applicants should seek advice from their legal, business or financial advisers about the tax implications of this assistance.

## Retention of records

Participants must retain all tax invoices, receipts, bank statements, quotations or other similar documentations, provided as part of their application under this Program, for one year after the closing date or as required by law.

## Release and indemnity

By applying to participate and as a continuing obligation throughout any period of participation in the Program, the applicant declares and warrants to the Department that they have read, understood and fully accept these terms and conditions and fully release and indemnify the Department against any loss or damage he/she/it/they may suffer of any nature whatsoever (including without limitation personal injury or death) caused or to the extent contributed to by participation in the Program.

## Feedback

Feedback, disputes and complaints relating to applications for this Program, or other complaints involving the Department during the currency of the Program can be made by completing the form on the Department’s [Feedback webpage2](#_Feedback,_Department_of).

## Contact us

Contact the Department by email at [agribusiness.development@nt.gov.au](mailto:agribusiness.development@nt.gov.au).

# Definitions

**Department**means the NT Government, Department of Industry, Tourism and Trade.

**Excluded Entity** is an entity that is a public or private school, private or public educational institution or training provider, plant nursery, government agency, government owned body, peak industry body, statutory corporation or local government body.

**Non-Profit Organisation** must be validly incorporated under NT or Commonwealth legislation and must be registered with the Australian Charities and Not-For-Profits Commission (ACNC) and is compliant with its obligations under the ACNC, its governing legislation and any and all other statutory obligations at the time of its application.

**Horticulture Grower** means a business (an individual, partnership, trust, company or cooperative) engaged in horticultural production:

1. that operates a business of plant cultivation or wild harvest; and
2. that contributes a part of the owner’s labour and capital to the business; and
3. derives at least 50% of its gross revenue from the business of horticulture production in the NT.

**Exporter of Horticulture Produce** means a business (an individual, partnership, trust, company or cooperative) engaged in horticultural exports to overseas markets.

**Program Delegate** means the person/s authorised to make financial and contractual decisions for Agribusiness Development, Department of Industry, Tourism and Trade.

**Territory Enterprise** is a business that satisfies all of the following:

1. operating in the NT - the enterprise is actively trading out of premises located in the NT; and
2. has a significant permanent presence - the business maintains an office, manufacturing facilities or other permanent base within the NT; and
3. employs NT residents.

# References

#### NT Government’s Information Privacy Principles

Office of the Information Commissioner NT, *NT Government’s Information Privacy Principles.* Available at: *<*<https://infocomm.nt.gov.au/privacy/information-privacy-principles>>. (Accessed 19 March 2024).

#### Feedback, Department of Industry, Tourism and Trade

NT Government DITT, *Feedback, Department of Industry, Tourism and Trade*. Available at: <<https://industry.nt.gov.au/feedback>>. (Accessed 19 March 2024).