Statement of Capacity

Aquaculture and Crocodile Farming Industry in the Northern Territory

 

Please read in outline view for best navigational experience.

To support the thriving aquaculture and crocodile farming industry of the Northern Territory and Western

Australia’s Kimberley region, a capability mapping and gap analysis study was undertaken to highlight the supporting trades, services and supply capacity.

The Northern Territory Government commissioned the Industry Capability Network of the Northern Territory (ICN NT) to produce the report.

Information for this report was captured from the ICN database and used to measure the capabilities of businesses within the Darwin, Katherine, Arnhem and Kimberley regions against the likely scopes of work required to service and supply.

In summary, a total of 749 unique businesses had their capabilities matched against the identified scopes of work.

Approximately 624 businesses were identified as service providers and 143 were identified as potential suppliers/wholesalers.

The study also identifies 47 unique Aboriginal-owned businesses who’s capabilities were matched to the likely scopes of work on 102 occasions. The Civil and Construction trade category held the highest content of capability from majority Aboriginal-owned businesses, with the 18 unique businesses identified in this category, matching the scopes of work on a total of 40 occasions. The bulk earthworks and grading services scopes of work held a considerably higher content of Aboriginal-owned business capability than the other scopes.

The study identified the need for businesses within the northern region to accurately understand and engage with various biosecurity protocols as set by project owners or operators in the industry.

*“Over the past ten years, crocodile farming has evolved from a small cottage industry into a significant contributor to the Northern Territory and Australian economies. In pursuit of excellence we have become a well-regarded exporter of high calibre skins, acknowledged internationally for the consistency of supply and quality of product.*

*Our commitment as an industry is to continually improve our farming practices to ensure that we remain a globally recognised, responsible industry player operating world best practice in crocodile farming techniques. Achieving this requires significant ongoing investment in farming infrastructure to increase both quality and capacity, enabled by access readily available, pre-qualified local contractors and suppliers. The benefits of which will not only reach individual farms, but also the industry and the Territory as a whole.”*

Michael Burns, Managing Director, Porosus

Environmental management compliance systems such as ISO 14001, insurances, and warranties against the products and services local businesses provide, will act as a key mitigating factor when considering which businesses hold capacity for the various contracts and scopes on offer.

The adherence to these prequalification requirements are likely to represent the greatest hurdle for local businesses.

Overall, the study has concluded that the Darwin, Katherine, Arnhem and Kimberley regions currently hold a high level of capacity to service the current demand of the aquaculture and crocodile farming industry with an overwhelming 78% majority of the business capability existing in the Greater Darwin Region, followed by 12% in the Kimberley region, 8% in Katherine and 2% in the Arnhem region.

While interviewing key project operators currently engaged in the sector throughout the Northern Territory, it was apparent that while a niche market already exists within the Territory, the opportunity for growth and development is noteworthy. Most significantly, aquaculture provides an opportunity for local businesses in the focus region to establish themselves within the supply chain of future projects and expansions.

With the primary project in the region, Seafarms ‘Project Sea Dragon’, progressing towards the conclusion of a final investment decision and construction, significant opportunities have been identified for businesses to engage in an emerging, sustainable, fast growing and local industry.

*“The economic significance of the Northern Territory seafood industry extends well beyond the unique coastal communities for which it is vital. Professional fishing operations, such as seafood wholesalers, processors, and retailers, all contribute millions of dollars annually to the NT’s economy. Our seafood industry has more than 200 commercial fishing licenses and 190 registered fishing vessels operating in 15 different wild harvest and aquaculture fisheries.*

*Over the past decade, the NT aquaculture sector has been the most significant contributor of the NT seafood industry, with further growth and development underway. There is an opportunity to improve practices and further the reputation of the Northern Territory seafood industry in a way that encourages community support and financial viability. Together, we must develop a path forward that is both sustainable and appropriate.”*

Katherine Winchester, Chief Executive Officer, Northern Territory Seafood Council

# Capability overview and index

## Construction and Civil

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Asphalt and bitumen | High | 6 |
| Bulk earth works | High | 6 |
| Carpentry services | High | 6 |
| Civil construction | High | 6 |
| Commercial construction | High | 7 |
| Concrete works | High | 7 |
| Fencing contractors | High | 7 |
| Grading contractors | High | 7 |
| Precast concrete | Moderate | 8 |
| Shade sail construction | Modest | 8 |

## Fabrication

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| HDPE pipe - large diameter | Moderate | 8 |
| Pipe fabrication | High | 8 |
| Structural fabrication | High | 9 |
| Tank fabrication | Modest | 9 |
| Welding contractors | High | 9 |

## Facility Services

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Abrasive blasting and coatings | High | 9 |
| Accommodation village operations | Moderate | 10 |
| Cold rooms | High | 10 |
| Commercial cleaning | High | 10 |
| Commercial fitout | High | 10 |
| Commercial refrigeration | High | 11 |
| Landscaping | High | 11 |
| Painting contractors | High | 11 |
| Pest control | High | 11 |
| Signage | Moderate | 12 |
| Storage racking | Modest | 12 |
| Temporary buildings | Moderate | 12 |
| Waste disposal (dry) | Moderate | 12 |
| Waste disposal (liquid) | High | 13 |

## Water Services

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Bore services | Moderate | 13 |
| Irrigation | High | 13 |
| Pond linings | Modest | 14 |
| Pumping systems | High | 14 |
| Valve maintenance | High | 14 |
| Water heating | High | 14 |
| Water testing and treatment | High | 15 |

## Mechanical Services

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Heavy mechanical services | High | 15 |
| Hydraulic machinery | High | 15 |
| Light mechanical services | High | 16 |
| Processing plant equipment | High | 16 |

## Electrical and Communication

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Automation services | High | 16 |
| Commercial electrical services | High | 17 |
| Data and communications systems | High | 17 |
| Electrical infrastructure | High | 17 |
| Fire systems | High | 18 |
| Generator systems | High | 18 |
| Security systems | High | 18 |
| Solar services | High | 18 |

## Transport Hire and Logistics

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Bus services | Moderate | 19 |
| Crane hire | High | 19 |
| Equipment hire | High | 19 |
| Fixed-wing air charter services | Moderate | 20 |
| Freight haulage | High | 20 |
| Helicopter services | High | 20 |
| Vehicle hire | Moderate | 21 |

## Professional Services

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Engineering firms | High | 21 |
| Environmental analysis | High | 21 |
| IT support | Moderate | 22 |
| Laboratory testing | High | 22 |
| Labour hire and recruitment | High | 22 |
| Medical emergency | Moderate | 23 |
| Surveyors | High | 23 |

## Suppliers

|  |  |  |
| --- | --- | --- |
| Scope of Work | NT Capability | Page |
| Animal feed | Modest | 23 |
| Boat sales | Moderate | 23 |
| Bulk fuel | High | 24 |
| Chemicals | High | 24 |
| Diving equipment | Modest | 24 |
| Electrical | High | 25 |
| Furniture | High | 25 |
| Gases | Modest | 25 |
| Hardware materials | High | 26 |
| Heavy equipment sales | Moderate | 26 |
| Medical | Moderate | 26 |
| Nautical supplies | Modest | 26 |
| PPE | High | 27 |
| Quarry products | High | 27 |
| Steel | High | 27 |
| Timber | Modest | 27 |
| Vehicle sales | Moderate | 28 |

# How to read this document

Capable businesses number of capable businesses in the scope   
Capability: High 11+ l Moderate 6-10 l Modest 1-5 businesses

Business scale overview of the turnover of capable businesses in the scope  
Turnover: Small <1m - 10m | Medium 10m - 20m | Large > 20m

Business size overview of the employee numbers of capable businesses in the scope  
Employees: Small 1-19 | Medium 20 - 199 | Large 200+

Aboriginal owned number of majority owned Aboriginal capable businesses in the scope

Regional diversity location of capable businesses in the scope

Compliance: the range of industry accreditations held by capable businesses in the scope

Previous clients: overview of the previous clients of capable businesses in the scope

# CONSTRUCTION AND CIVIL

## Asphalt and Bitumen

Laying, maintenance and repair of sealed roads and pavements.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Many Large | Majority Medium | 2 | Darwin, Katherine, Kimberley | Building Code 2013, Federal Safety Accreditation, ISO 9001:2008, ISO 4801:2001 | Construction industry, oil and gas industry, government agencies |

## Bulk Earth Works

Excavation of areas to construct embankments, levees, ponds and other retaining or earth structures.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 58 | Majority Small | Majority Medium | 12 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, Federal Safety Accreditation, ISO 9001:2008, ISO 14001:2004 | Construction industry, oil and gas industry, defence contractors |

## Carpentry Services

Installation and maintenance of wooden surfaces, structures, frames, fittings and components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 22 | Majority Small | Majority Medium | 5 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, Building Practitioner Accreditation, ISO 9001:2008 | Construction industry, defence contractors, government agencies |

## Civil Construction

Design, construction and maintenance of civil infrastructure including dams, bridges, tunnels and subdivisions.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 18 | Majority Large | Majority Large | 3 | Darwin, Kimberley | Building Code 2013, Building Practitioner Accreditation, ISO 9001:2008 | Construction industry, defence contractors, PowerWater |

## Commercial Construction

Construction and maintenance of commercial buildings, warehousing and industrial facilities.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 25 | Majority Large | Many Medium | 2 | Darwin, Kimberley | Building Code 2013, Building Practitioner Accreditation, ISO 9001:2008 | Construction industry, defence contractors, government agencies |

## Concrete Works

Construction and maintenance of concrete footings, foundations, retaining walls and pavements.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 30 | Many Small | Many Medium | 2 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, AS/NZS 4801:2001, Building Practitioner Accreditation | Local government, construction industry, government agencies |

## Fencing Contractors

Construction and maintenance of fence structures including posts, railings, chain mesh, perimeter and security fencing systems.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 15 | Majority Small | Several Medium | 5 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, AS/NZS 4801:2001, Building Practitioner Accreditation | Local government, construction industry, government agencies |

## Grading Contractors

Grading of surfaces for construction and maintenance of roads, drains and foundations.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 44 | Majority Small | Many Medium | 9 | Darwin, Katherine, Arnhem, Kimberley | Federal Safety Accreditation, Building Code 2013, AS/NZS 4801:2001 | Local government, PowerWater, government agencies |

## Precast Concrete

Precast concrete products including culverts, beams, sumps, arches, headwalls and counterweights.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 10 | Majority Small | Many Medium | 0 | Darwin, Kimberley | Federal Safety Accreditation, Building Code 2013, BS OHSAS 18001:2007 | Construction industry, defence contractors, PowerWater |

## Shade Sail Construction

Design, construction and repair of shade sails and associated supporting structures.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 5 | Majority Small | All Small | 0 | Darwin | Building Code 2013, AS/NZS 4801:2001, ISO 9001:2008 | Local government, construction industry, government agencies |

# FABRICATION

## HDPE Pipe – Large Diameter

Fabrication/provision of high density polyethylene piping.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 6 | Majority Small | Majority Medium | 0 | Darwin, Kimberley | BS OHSAS 18001:2007, AS/NZS ISO 9001:2008, ISO 14001:2004 | Offshore oil and gas industry, private industry, mining industry |

## Pipe Fabrication

Fabrication and repair of piping systems and components including MSCL fittings.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 20 | Mix of Small, Medium and Large | Majority Medium | 1 | Darwin, Katherine, Kimberley | BS OHSAS 18001:2007, ISO 14001:2004, ISO 9001:2008, Building Code 2013 | Oil and gas industry, mining industry, private industry |

## Structural Fabrication

Fabrication, assembly and modication of beams, columns, frames and sub-assemblies required for residential and industrial buildings.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 22 | Majority Small | Most Medium | 1 | Darwin, Katherine, Kimberley | Building code 2013, BS OHSAS 18001:2007, ISO 9001:2008, ISO 3834.2:2008 | Government agencies, private industry, oil and gas industry, mining industry |

## Tank Fabrication

Fabrication of tanks varying in size and base including stainless steel, HDPE and fibreglass.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 20 | Majority Small | Most Medium | 0 | Darwin, Katherine, Kimberley | ISO 14001:2004, ISO 9001:2008, BS OHSAS 18001:2007, Building Code 2013 | Offshore oil and gas industry, government agencies mining industry, PowerWater |

## Welding Contractor

General welding repairs to metal surfaces and structures, including tanks, pipes and components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 31 | Majority Small | Majority Medium | 2 | Darwin, Katherine, Kimberley | Building Code 2013, BS OHSAS 18001:2007, AS/NZS ISO 9001:2015 | Oil and gas industry, private industry, mining industry, government agencies |

# FACILITY SERVICES

## Abrasive Blasting and Coatings

Preparation of surfaces through abrasive blasting methods prior to the application of coatings.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 17 | Several Large | Majority Medium | 0 | Darwin, Katherine | ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001 | Defence contractors, oil and gas industry, government agencies |

## Accommodation Village Operations

Operational management of the accommodation village including coordination of services such as catering, housekeeping, grounds maintenance, security, accounts and bus transport.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 8 | All Large | Majority Large | 0 | Darwin, Kimberley | ISO 14001:2004, BS OHSAS 18001:2007, AS/NZS 4801:2001, ISO 9001:2008 | Oil and gas industry, major project contractors, mining industry |

## Cold Rooms

Installation, repair and maintenance of commercial cold rooms systems.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 23 | Majority Small | Majority Medium | 2 | Darwin, Katherine, Kimberley | ISO 9001:2008, Building Code 2013 | Private industry, government agencies, defence contractors |

## Commercial Cleaning

Regular cleaning services to commercial and residential spaces.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 13 | Majority Small | Majority Small | 0 | Darwin, Katherine, Arnhem | ISO 14001:2004, AS/NZS 4801:2001, ISO 9001:2008 | Private industry, government agencies, defence contractors |

## Commercial Fitout

Fitout of office workspaces through the installation of workstations, desks, tables, dividers and other office furniture.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 12 | Majority Small | Several Medium | 1 | Darwin | Building Code 2013, ISO 9001:2008, Building Practitioner Accreditation | Defence contractors, universities, private industry, government agencies |

## Commercial Refrigeration

Installation, maintenance of commercial refrigeration units, including air conditioning and slurry ice machines.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 30 | Medium | Majority Medium | 3 | Darwin, Katherine, Kimberley | Building Code 2013, ISO 9001:2008, Verification of Competency (VOC) | Oil and gas industry, major project contractors, infrastructure projects |

## Landscaping

Design, construction and ongoing maintenance of gardens and associated flora and fauna.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 19 | Several Large | Majority Medium | 3 | Darwin, Katherine, Arnhem, Kimberley | ISO 9001:2008, Building Code 2013, AS/NZS ISO 9001:2008, Federal Safety Accreditation | Defence contractors, PowerWater, private industry, government agencies |

## Painting Contractors

Application of domestic and industrial grade coatings to residential and non-residential buildings.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 19 | Majority Small | Several Medium | 5 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, ISO 9001:2008, ISO 14001:2004, BS OHSAS 18001:2007 | Oil and gas industry, private industry, government agencies |

## Pest Control

Design of pest deterrence systems and ongoing extermination programs.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 11 | Most Small | Most Small | 0 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, ISO 9001:2008, AS/NZS 14001:2004 | Private industry, government agencies, defence contractors |

## Signage

Design and installation of regulatory, safety and custom signage.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 10 | All Small | All Small | 0 | Darwin, Katherine, Kimberley | Building Code 2013, ISO 9001:2008 | Local government, private industry, government contractors |

## Storage Racking

Design and installation of shelving and racking systems for various commercial storage purposes.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 5 | Majority Small | Majority Small | 1 | Darwin, Katherine | ISO 9001:2008, AS/NZS 4801:2001, Building Code 2013, OHSAS 18001:2007 | Private industry, government agencies, defence contractors |

## Temporary Buildings

Installation of temporary facilities including offices, crib rooms, accommodation, toilet blocks.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 9 | All Large | All Medium | 0 | Darwin, Kimberley | AS/NZS ISO 14001:2004, AS/NZS 4801:2001, Building Code 2013, ISO 9001:2008 | Defence contractors, private contractors, oil and gas contractors, mining |

## Waste Disposal (Dry)

Handling, treatment and disposal of dry waste generated by project activities.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 10 | Majority Large | Most Large | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001 | Defence contractors, private industry, oil and gas industry, mining industry |

## Waste Disposal (Liquid)

Handling, treatment and disposal of liquid waste generated by project activities.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 12 | Majority Large | Most Large | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001, Building Code 2013 | Defence contractors, private industry, oil and gas industry, mining industry |

# WATER SERVICES

## Bore Services

Construction and drilling of water bores required for ground water access and sampling.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 9 | Most Small | Several Medium | 0 | Darwin, Katherine, Kimberley | AS/NZS 4801:2001, ISO 14001:2004, ISO 9001:2008, BS OHSAS 18001:2007 | Local government, private industry, PowerWater, infrastructure projects |

## Irrigation

Design, installation and maintenance of controlled water distribution systems to meet landscaping and agricultural requirements.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 12 | Most Small | Several Medium | 0 | Darwin, Katherine, Kimberley | Building Code 2013, ISO 9001:2008, ISO 14001:2004 | Government agencies, private industry, PowerWater, infrastructure projects |

## Pond Linings

Installation of commercial plastic pond linings (EPDM, PVC).

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 3 | All Small | Majority Small | 1 | Darwin | Building Code 2013, ISO 9001:2008 | Onshore oil and gas industry, private industry, infrastructure projects |

## Pumping Systems

Installation, repair and maintenance of pumping systems including filters, aerators and other associated components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 19 | Majority Small | Majority Medium | 1 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, ASTM ISO14001-04, ISO 9001:2008, AS/NZS 4801:2001 | Defence contractors, private industry, oil and gas industry, mining industry |

## Valve Maintenance

Provision, repair and maintenance of valves for the regulation of fluids.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 15 | Several Large | Majority Medium | 0 | Darwin, Katherine, Kimberley | AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013, BS OHSAS 18001:2007 | Defence contractors, private industry, oil and gas industry, mining industry |

## Water Heating

Design, installation and maintenance of water heating systems including solar, heat pumps and water immersion heaters.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 11 | All Small | Most Small | 1 | Darwin, Katherine, Arnhem, Kimberley | AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013, BS OHSAS 18001:2007 | Government agencies, private industry, PowerWater, infrastructure projects |

## Water Testing and Treatment

Testing and analysis of water quality, including the implementation of water treatment programs.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 17 | Mix of Medium and Large | Majority Medium | 0 | Darwin, Katherine, Kimberley | AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013, BS OHSAS 18001:2007 | Government agencies, private industry, PowerWater, infrastructure projects |

# MECHANICAL SERVICES

## Heavy Mechanical Services

Repair and maintenance of heavy engines, plant equipment, mechanical systems and associated components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 18 | Majority Small | Majority Small | 1 | Darwin, Katherine, Kimberley | BS OHSAS 18001:2007, ISO 9001:2008, National Heavy Vehicle Accreditation Scheme | Defence contractors, private industry, oil and gas industry, mining industry |

## Hydraulic Machinery

Maintenance and repair of hydraulic drive or transmission powered systems and equipment.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Majority Small | Several Medium | 0 | Darwin, Katherine, Kimberley | ISO 9001:2008, AS/NZS 4801:2001, Building Code 2013, National Association of Testing Authorities | Defence contractors, private industry, oil and gas industry, mining industry |

## Light Mechanical Services

Repair and maintenance of light diesel, petrol and electric engines systems and associated components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 13 | Majority Small | Majority Small | 3 | Darwin, Katherine, Kimberley | AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013, BS OHSAS 18001:2007 | Government contractors, private industry, defence contractors, infrastructure projects |

## Processing Plant Equipment

Installation and maintenance of plant equipment, processing machinery, conveyors and associated components.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 18 | Majority Small | Majority Small | 0 | Darwin, Katherine, Arnhem, Kimberley | AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013, BS OHSAS 18001:2007 | PowerWater, infrastructure projects, defence contractors, government agencies |

# ELECTRICAL AND COMMUNICATION

## Automation Services

Design, installation and maintenance of Programmable Logic Controllers (PLCs), automating instrumentation and associated systems.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 22 | Most Large | Mix of Medium and Large | 1 | Darwin | Building Code 2013, AS/NZS ISO 9001:2008, AS/NZS 4801:2001 | Mining industry, defence contractors, private industry, oil and gas industry |

## Commercial Electrical Services

Design, installation and repair of commercial electrical infrastructure including cabling, switchboards and panels.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 31 | Majority Small | Most Medium | 5 | Darwin, Katherine, Kimberley | ISO 9001:2008, Building Code 2013, AS/NZS 4801:2001, AS/NZS 3000:2007 | Local government, major project contractors, oil and gas industry |

## Data and Communication Systems

Design, installation and repair of communication infrastructure including cabling, outlets, panels, phone, internet, devices and associated systems.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 20 | Majority Small | Many Medium | 3 | Darwin, Katherine, Arnhem, Kimberley | ISO 9001:2008, Building Code 2013, AS/NZS 4801:2001 | Government agencies, oil and gas industry, private industry, defence contractors |

## Electrical Infrastructure

Design, installation and repair of high voltage infrastructure including distribution lines, transformers, substations and underground cabling.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 18 | Many Medium | Majority Medium | 0 | Darwin, Katherine, Arnhem | BS OHSAS 18001:2007, AS/NZS 4801:2001, ISO 9001:2008, ISO 14001:2004 | Government agencies, oil and gas industry, private industry, defence contractors |

## Fire Systems

Design, installation, testing and maintenance of fire systems such as smoke alarms, water spray systems, fire hoses, panels, extinguishers and exit lighting.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 17 | Majority Small | Majority Medium | 0 | Darwin, Katherine, Kimberley | ISO 14001:2004, BS OHSAS 18001:2007, AS/NZS 4801:2001, ISO 9001:2008 | Government agencies, private industry, defence contractors, infrastructure projects |

## Generator Systems

Design, installation and maintenance of power generators.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 16 | Several Large | Many Medium | 2 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, ISO 14001-2004, ISO 9001:2008, AS/NZS 4801:2001 | Oil and gas industry, defence contractors, offshore industry |

## Security Systems

Design, installation and maintenance of electronic security systems including CCTV, access panels and identification systems.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 20 | Majority Small | Many Medium | 1 | Darwin, Katherine, Kimberly | Building Code 2013, ISO14001-04, ISO 9001:2008, AS/NZS 4801:2001 | Oil and gas industry, mining industry, government agencies, private industry major project contractors |

## Solar Services

Design, installation and maintenance of solar power systems and associated control equipment.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 13 | Majority Small | Several Small | 2 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, ISO 14001-2004, ISO 9001:2008, AS/NZS 4801:2001 | Defence contractors, oil and gas industry, mining industry, government agencies |

# TRANSPORT HIRE AND LOGOISTICS

## Bus Services

Bus charter services for the transport of site workers.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 8 | Several Large | Majority Medium | 0 | Darwin, Katherine, Kimberley | BS OHSAS 18001:2007, ISO 4801:2001, Bus Operator Accreditation, Driver trainer accreditation, ISO 9001:2008 | Government agencies, oil and gas industry, private industry, defence contractors |

## Crane Hire

Wet and dry hire mobile crane services.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 20 | Mix of Small, Medium and Large | Mix of Medium and Large | 2 | Darwin, Katherine, Kimberley | Federal Safety Accreditation, ISO 9001:2008, Building Code 2013, AS/NZS 4801:2001 | Defence contractors, mining industry, major project contractors, government agencies |

## Equipment Hire

Supply of various site equipment rentals such as lighting towers, air compressors, generators, toilets, pumps, industrial fans, air coolers, excavators, small plant and bobcats.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 22 | Majority Large | Mix of Medium and Large | 2 | Darwin, Kimberley | ISO 9001:2008, ISO 14001:2004, Building Code 2013, AS/NZS 4801:2001 | Defence contractors, mining industry, major project contractors, government agencies |

## Fixed Wing Air Charter Services

Fixed wing air charter services for movement of freight and passengers.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 6 | Most Small | Majority Medium | 0 | Darwin, Katherine, Kimberley | Passenger Transport Service Accreditation ISO 14001:2015, ISO 9001:2015, AS/NZS 4801:2001 | Oil and gas industry, local government, defence contractors |

## Freight Haulage

Road haulage services for the transport of freight to and from site, including refrigerated and containerised goods.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Majority Large | Majority Large | 0 | Darwin, Kimberley | Heavy Vehicle Accreditation, ISO 9001:2008, AS/NZS 4801:2001, ISO 14001:2004, BS OHSAS 18001:2007, Federal Safety Accreditation | Defence contractors, mining industry, major project contractors, government agencies, oil and gas industry |

## Helicopter Services

Helicopter charter services for the movement of passengers, specialists services and freight.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 12 | Majority Small | Majority Medium | 1 | Darwin, Katherine, Kimberley | ISO 9001:2015, AS/NZS 4801:2001, ISO 14001:2015, BS OHSAS 18001:2007 | Defence contractors, mining industry, major project contractors, government agencies, oil and gas industry |

## Vehicle Hire

Provision of site vehicles for use in the Northern Territory along sealed and unsealed roads.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 7 | Majority Large | Mix of Medium and Large | 1 | Darwin | Heavy Vehicle Accreditation, AS/NZS ISO 9001:2008, ISO 14001:2004 | Government agencies, oil and gas industry, private industry, defence contractors |

# PROFESSIONAL SERVICES

## Engineering Firms

Civil, environmental, electrical, mechanical or hydro resources engineering design, inspection and reporting.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 35 | Mix of Small, Medium and Large | Mix of Medium and Large | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, ISO 14001:2004, Building Code 2013, AS/NZS 4801:2001 | Oil and gas industry, infrastructure projects, government agencies |

## Environmental Analysis

Independent environmental data collection and reporting services in line with regulatory compliance and agreed practices.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 25 | Mix of Small, Medium and Large | Mix of Medium and Large | 0 | Darwin, Katherine | ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001 | Mining industry, oil and gas industry, major project contractors, private industry |

## IT Support

Provision, maintenance and support of IT infrastructure, hardware and software for all nominated buildings including telephone systems, LAN, VSAT, wireless systems, desktops, laptops and tablets.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 9 | Mix of Small, Medium and Large | Majority Medium | 0 | Darwin | AS/NZS 4801:2001, ISO 9001:2008, ISO 14001:2004, Building Code 2013, BS OHSAS 18001:2007 | Government agencies, defence contractors, mining industry, oil and gas industry |

## Laboratory Testing

Laboratory testing and diagnostic services for detection of disease, water quality, biosecurity and livestock.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 11 | Majority Large | Majority Large | 0 | Darwin, Katherine, Kimberley | AS/NZS 4801:2001, Building Code 2013, ISO 9001:2008, ISO 14001:2004 | Defence contractors, mining industry, oil and gas industry, private industry |

## Labour Hire and Recruitment

Long and short term personnel recruitment and labour hire and personnel identification services.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 34 | Mix of Small, Medium and Large | Mix of Small, Medium and Large | 9 | Darwin, Katherine, Kimberley | ISO 9001:2008, Building Code 2013, AS/NZS 4801:2001 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Medical Emergency

Site medical emergency services, including assistance, treatment and transport of patients.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 11 | Mix of Small, Medium and Large | Mix of Medium and Large | 0 | Darwin, Kimberley | AS/NZS ISO 9001:2008, ISO 14001:2004, Building Code 2013 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Surveyors

Professional land surveying services to examine a location and conditions for infrastructure construction, design and engineering.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 15 | Majority Large | Mix of Medium and Large | 0 | Darwin, Arnhem and Kimberley | BS OHSAS 18001:2007, ISO 9001:2008, ISO 14001:2004 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

# SUPPLIERS

## Animal Feed

Suppliers of bulk stock feed including meats, pellets, formula.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 3 | All Small | All Small | 0 | Darwin, Katherine, Kimberley | Internal policies | Remote stations and farms |

## Boat Sales

Suppliers of recreational and commercial vessels.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 10 | Majority Small | Majority Small | 0 | Darwin, Kimberley | Internal policies, Building Code 2013 | Government agencies, private industry |

## Bulk Fuel

Supply of bulk fuels and diesel.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 12 | Majority Large | Majority Large | 0 | Darwin, Katherine, Kimberley | ISO 14001:2004, AS/NZS 4801:2001, ISO 9001:2008, Building Code 2013 | Mining industry, infrastructure projects, shipping agencies |

## Chemicals

Supply of industrial chemicals.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 13 | Mix of Small and Large | Mix of Small and Large | 0 | Darwin | ISO 9001:2008, ISO 14001:2004, AS/NZS 4801:2001 | Mining industry, infrastructure projects, oil and gas industry, major project contractors |

## Diving Equipment

Supply and servicing of diving equipment including air systems, dive gear, hyperbaric equipment and associated scuba electronics.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 4 | Mix of Small, Medium and Large | Mix of Medium and Large | 0 | Darwin | Building Code 2013, BS OHSAS 18001:2007, AS/NZS 4801:2001, ISO 9001:2008, ISO 14001:2004 | Oil and gas industry, private industry, shipping agencies |

## Electrical

Suppliers of electrical equipment including lighting, cabling, switches, panels, tooling, fire gear and networking equipment.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 13 | Majority Large | Majority Large | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, ISO 14001:2004, Building Code 2013 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Furniture

Suppliers of residential and commercial furniture.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Majority Small | Majority Medium | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, ISO 14001:2004 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Gases

Suppliers of commercial gasses including oxygen, helium, liquid petroleum gas.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 5 | Majority Large | Majority Large | 0 | Darwin, Kimberley | ISO 9001:2008 | PowerWater, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Hardware Materials

Suppliers of hardware materials including fixtures, fasteners, hinges, screws and rivets.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Mix of Small, Medium and Large | Mix of Small, Medium and Large | 0 | Darwin, Katherine, Arnhem, Kimberley | Building Code 2013, AS/NZS 4801:2001, ISO 9001:2008 | Government agencies, defence contractors, mining industry, oil and gas industry, private industry, major project contractors |

## Heavy Equipment Sales

Suppliers of heavy equipment and machinery including bulldozers, graders, forklifts, tractors and trucks.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 9 | Majority Large | Majority Large | 0 | Darwin, Katherine, Arnhem | ISO 14001:2004, Building Code 2013, AS/NZS 4801:2001, ISO 9001:2008 | Oil and gas industry, mining industry, transport and logisitics industry |

## Medical

Suppliers of medical consumables including first aid supplies, stretchers and medical equipment required on site.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 6 | Mix of Small, Medium and Large | Majority Medium | 0 | Darwin | ASTM ISO9001-00, ISO 9001:2008 | Government agencies, private industry, defence contractors |

## Nautical Supplies

Supply of marine equipment including marine safety equipment, netting, flares and immersion suits.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 5 | Majority Small | Mix of Small and Large | 0 | Darwin | AS/NZS ISO 9001:2008 | Oil and gas industry, private industry, shipping agencies, NT Fisheries |

## Personal Protective Equipment (PPE)

Supply personal protection equipment including eye protection, gloves, hard hats, clothing, vests.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Mix of Small and Large | Mix of Small and Large | 1 | Darwin, Katherine, Kimberley | ISO 9001:2008, BS OHSAS 18001:2007, AS/NZS 4801:2001 | Government agencies, mining industry, oil and gas industry, private industry |

## Quarry Products

Supply of cement, rock, sand, aggregate and other fill materials.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 15 | Several Large | Majority Medium | 0 | Darwin, Katherine, Kimberley | Building Code 2013, ISO 9001:2008 | Government agencies, mining industry, major project contractors |

## Steel

Suppliers of steel materials including plates, pipes, angles, mesh, bar, sheet and beams.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 14 | Mix of Small and Large | Mix of Small, Medium and Large | 1 | Darwin, Kimberley | Building Code 2013, ISO 9001:2008 | Government agencies, private industry, infrastructure projects |

## Timber

Suppliers of timber materials structural hardwood, timber, ply, trusses, frames and fittings.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 5 | Mix of Medium and Large | Majority Large | 0 | Darwin, Arnhem, Kimberley | ISO 9001:2008, AS/NZS 4801:2001 | Government contractors, private industry, infrastructure projects |

## Vehicle Sales

Sales of light passenger vehicles.

| **Capable Businesses** | **Business Scale** | **Business Size** | **Aboriginal Owned** | **Regional Diversity** | **Compliance** | **Previous clients** |
| --- | --- | --- | --- | --- | --- | --- |
| 6 | Mix of Small and Large | Majority Medium | 0 | Darwin, Kimberley | Internal policies | Government agencies, mining industry, oil and gas industry, private industry |

# About the Study

To undertake this Industry Capability Mapping Study highlighting the aquaculture and crocodile farming service and supply capabilities that exist in the Northern Australian regions, ICN first needed to understand the service and supply requirements of the industry.

ICN engaged industry experts to ascertain the requirements that industry must meet to be involved in the sector, and to identify any known barriers to entry. The industry experts consisted of licensee committees, industry groups, government departments and businesses already engaged in the aquaculture sector.

The extensive information gathered from these experts was reviewed and disseminated by ICN into different classification tiers, scope requirements and the accreditations and/or certification requirements industry must comply with to be involved in the sector. The experts verified this categorised information and provided further advice around the standard minimum requirements to classify capability against the scopes.

Research was then undertaken by ICN identifying businesses with the capability and capacity to perform works against these scopes of work.

The report identifies businesses that hold the current capability to undertake each scope identified. ICN found that most businesses typically had a business size of small to large (5 – 200+ employees) who also had proven experience against each respective scope they are mapped to, and referenced their prior experience working on large scale projects.

The report also identifies the number of businesses capable of providing wholesale or retail supply services to the industry, and the trades which service it.

# Key Requirement for Industry

Aquaculture in Australia is managed under strict environmental guidelines. While the Australian Government has a number of important functions in relation to aquaculture, including national programs for research, management of biosecurity, aquatic animal health, food safety, environmental management, and market access and trade, most elements of the regulation of domestic aquaculture production rest with the states and territories.

All Australian states and territories are signatories to the Australian Government policy on aquaculture. All parties commit to working in partnership with the aquaculture industry to achieve maximum sustainable growth, while meeting expectations for environmental, social and economic performance.

In the Northern Territory, the NTG’s Fisheries division within the Department of Primary Industry and Resources manages the licensing and approvals for all commercial fishing and aquaculture operations. The division also provides advice on the planning and suitability of sites, animal health advice and testing services, as well as assisting investors in reaching a range of government agencies.

Businesses that intend to service or supply the aquaculture industry must be aware of the requirements of the sector and ensure adherence, otherwise, they will be liable for penalties under the Northern Territory Fisheries Act to which the project is committed.

To ensure licensing regulations and requirements are adhered to, project owners who engage subcontractors of third parties to work on their operation set minimum standards or prequalification’s for their subcontractors. These prequalification’s act as risk minimizers and can stipulate requirements for environmental standards, quality management systems and other third-party accreditations, certifications or insurances that may reduce the risk of engagement.

|  |  |
| --- | --- |
| Compliance | Description |
| AS/NZS 3000:2007 | Wiring rules |
| AS/NZS 4801:2001 | Occupational health and safety |
| AS/NZS ISO 9001:2015 | Quality management systems |
| ASTM ISO 9001-00 | Quality management systems |
| BS OHSAS 18001:2007 | Occupational health and safety |
| Building Practitioner Accreditation | Licensed building practitioner |
| Bus Operator Accreditation | Demonstrated ability of skills |
| Driver Training Accreditation | Demonstrated ability of skills |
| Federal Safety Accreditation | Federal occupational health and safety |
| Internal policies | Internal policies in place |
| ISO 14001:2004 | Environmental management |
| ISO 3834.2:2008 | Quality welding of structures |
| ISO 9001:2008 | Quality management systems |
| National Association of Testing Authorities | Demonstrated ability of skills |
| National Heavy Vehicle Accreditation Scheme | Safety and management systems |
| Passenger Transport Service Accreditation | Demonstrated ability of skills |
| Verification of Competency (VOC) | Demonstrated ability of skills |
| National Heavy Vehicle Accreditation Scheme | Safety and management systems |
| Passenger Transport Service Accreditation | Demonstrated ability of skills |

# Further Information Required?

## ICN NT

Contact ICN NT for assistance identifying capable Northern Territory business that meet your specific project requirements.

6b/390 Stuart Hwy  
Winnellie NT 0820

(08) 8922 9422  
[www.icnnt.org.au](http://www.icnnt.org.au)  
[admin@icnnt.org.au](mailto:admin@icnnt.org.au)

## Northern Territory Government

The Department of Trade, Business and Innovation stimulates and supports the development of a competitive, responsible and productive business, industry and employment environment, and drives opportunities to grow private investment and create jobs.

The Department of Primary Industry and Resources also supports the aquaculture and crocodile farming industry, primarily though NT Fisheries.

For further information please contact the Department of Trade Business and Innovation or the Department of Primary Industry and Resources.

### Economic And Industry Development

The Economic and Industry Development team work with industry to prepare for future economic opportunities. The unit is responsible for developing and leading the implementation of policies and initiatives that will accelerate the development of Northern Australia.

Development House  
76 The Esplanade  
Darwin NT 0800

(08) 8999 6098  
[industrydevelopment@nt.gov.au](mailto:industrydevelopment@nt.gov.au)

### NT Fisheries

The NT Fisheries division sits within the Department of Primary Industry and Resources. NT Fisheries primary role is to protect, sustainably develop and share the Northern Territory’s fish and aquatic resources to benefit both current and future generations

Goff Letts Building, Berrimah Farm  
Makagon Road  
Berrimah NT 0828

(08) 8999 2144  
[fisheries@nt.gov.au](mailto:fisheries@nt.gov.au)